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11 **UNITED STATES DISTRICT COURT**

12 **NORTHERN DISTRICT OF CALIFORNIA, OAKLAND DIVISION**

14 RESOLUTE FOREST PRODUCTS, INC.,
15 *et al.*,

Plaintiffs,

16 v.

17 GREENPEACE INTERNATIONAL, *et al.*,

18 Defendants.

CASE NO. 4:17-CV-02824-JST (JST)

**PLAINTIFFS' AMENDED
MEMORANDUM OF LAW IN SUPPORT
OF MOTION FOR SPOILIATION
SANCTIONS**

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1 Plaintiffs Resolute Forest Products, Inc., Resolute FP US, Inc., Resolute FP Augusta, LLC,
 2 Fibrek General Partnership, Fibrek US, Inc., Fibrek International, Inc., and Resolute FP Canada,
 3 Inc. (collectively, “Resolute” or “Plaintiffs”) respectfully submit this memorandum of law in
 4 support of their Motion for Spoliation Sanctions against Defendants Greenpeace International,
 5 Greenpeace, Inc., Daniel Brindis, Amy Moas, and Rolf Skar (collectively, “Defendants” or
 6 “Greenpeace”).

7 INTRODUCTION

8 Defendants admit that critical Skype messages exchanged by and between key Greenpeace
 9 witnesses during one of the most important time periods in this litigation have been destroyed. They
 10 also admit that these Skype messages were the principal mode of communication among Defendants
 11 and other Greenpeace personnel when it came to developing and disseminating the actionable
 12 publications that are the subject of this litigation. And they admit that this critical evidence was
 13 destroyed *months after* this litigation was commenced and *years after* they were on notice of their
 14 duty to preserve these highly relevant communications. Thus, there is no dispute that Defendants
 15 had a duty to preserve the Skype messages in question. That, along with the critical time-period
 16 during which the Skype messages were lost can lead to only one conclusion: Defendants deliberately
 17 destroyed these messages.

18 By order dated January 22, 2019, this Court held that Defendants’ December 2016 Letter
 19 and their subsequent statements that Resolute was harvesting in the Montagnes Blanches and
 20 jeopardizing the survival of the endangered caribou and the last remaining intact forest landscapes
 21 in that region were actionable (the “Challenged Statements”). In so ruling, the Court relied on the
 22 May 31, 2016 statement by Quebec’s Minister of Forests, Wildlife, and Parks, Laurent Lessard,
 23 criticizing Defendants’ definition of the Montagnes Blanches as misleading and inconsistent with
 24 the government’s definition. Based on this public statement by Minister Lessard, the Court
 25 concluded that Defendants knew or reasonably should have known that their subsequent allegations
 26 that Resolute was harvesting in the Montagnes Blanches and causing adverse impacts there were
 27 false.

1 ///

2 Critically, Defendants have failed to preserve a single Skype message following Minister
 3 Lessard's May 2016 statement. Even more egregious, Defendants do not have a single message
 4 from defendant Amy Moas, the co-author of the December 16, 2016 letter, the first actionable
 5 publication, until *three days after* that publication was issued. Thus, no Skype messages have been
 6 produced between May 31, 2016, when Minister Lessard publicly stated that Resolute was not
 7 harvesting in the region officially recognized by the Quebec government as the Montagnes
 8 Blanches, until December 2016, *days after* Defendants sent a letter to Resolute customers which
 9 falsely claimed that Resolute was harvesting in this region (the "Critical Period Messages"). The
 10 Critical Period Messages would, of course, reflect directly on Defendants' knowledge of the falsity
 11 of the December 16, 2016 statement when it was published.

12 Indeed, Skype messages produced by Defendants dated after December 19, 2016 reflect that
 13 Defendants used Skype prolifically to correspond and transmit data regarding the development and
 14 dissemination of the Challenged Statements. They also reflect that Defendants knew and
 15 intentionally misrepresented in their subsequent May 2017 Clearcutting Free Speech report that
 16 Resolute was harvesting in the Montagnes Blanches, despite evidence to the contrary. Thus, for
 17 example, in the month leading up to the publication of the Clearcutting Report, Maik Marahrens, an
 18 employee of defendant Greenpeace International raised "concerns" about Greenpeace's boundaries
 19 of the Montagnes Blanches. (Ex. (1) (GPDEFS00036541 at-542).)¹ In response, defendant Moas
 20 stated, "I think we have to stick to the MB boundaries we have always used. Just a year ago we put
 21 out a report using those boundaries, so it is not new. If we change it that would look funny. So lets
 22 just keep things simple and use the boundary we have always used." (*Id.*) Likewise, in another
 23 Skype message, dated August 17, 2017, Amy Moas admits to Eugenie Mathieu that "[t]hey said we
 24 redrew the maps. And to some extent we did" (Ex. (2) (GPDEFS00034530).)

25 Defendants' intentional destruction of the Critical Period Messages is further evidenced by
 26

27 ¹ Exhibits to the Declaration of Lauren Tabaksblat shall hereinafter be cited as "Ex. ____."
 28

1 their stonewalling and other efforts to avoid discovery and disclosure into how this key discovery
 2 was destroyed. First, Defendants failed to disclose the lost Skype messages for more than a year
 3 after Plaintiffs first served discovery demands for Defendants’ Skype communications. Then
 4 Defendants reneged on their agreement to have the parties’ respective forensic experts meet and
 5 confer to determine how the Skype data was lost and whether it could be recovered. Instead,
 6 Defendants for the first time insisted that Plaintiffs serve formal discovery requests. When Resolute
 7 proceeded to serve that formal discovery, Defendants again stonewalled, and claimed, in part, that
 8 Resolute’s interrogatories sought “information concerning or generated by forensic experts, which
 9 is appropriately reserved for expert discovery,” Ex. 3 at Responses 1-7, or that Resolute’s document
 10 requests seeking information concerning the investigation (or lack thereof) with respect to how the
 11 Critical Period Messages were lost sought “attorney-client privileged or work-product protected
 12 information.” Ex. 4 at Responses 1-2. Even more egregious, defense counsel directed the corporate
 13 representative for Defendant Greenpeace International not to answer deposition questions on this
 14 topic on the putative basis of an attorney-client privilege.

15 Given the central role of the Skype platform in generating evidence relevant to the claims
 16 and defenses in this case, the vital importance of the Critical Period Messages, the mysterious
 17 circumstances under which the Skype messages were inexplicably lost, and the fact that this critical
 18 information was lost long after a litigation hold was put into place and this litigation commenced,
 19 the severest possible sanctions are warranted. This Court should immediately enter default judgment
 20 against Defendants.²

23 ² For the purposes of Resolute’s Motion for Spoliation Sanctions, Resolute relies exclusively on the
 24 destruction of the Critical Period Messages. Defendants, however, also appear to destroyed relevant
 25 Skype messages that pre-date the Critical Period Messages, dating back to 2013 when Defendants
 26 were on notice of potential litigation arising from Greenpeace’s campaign against Resolute as a
 27 result of Resolute’s initiation of litigation against Greenpeace Canada over this same campaign,
 28 which the Magistrate held were discoverable and relevant to the inquiry of actual malice. (ECF No.
 (302).) Resolute reserves the right to seek sanctions related to the loss of Skype data from these
 earlier time periods.

BACKGROUND

On May 21, 2015, Resolute’s counsel sent Greenpeace USA (which includes Defendant Greenpeace, Inc.) and Defendant Daniel Brindis a cease and desist letter demanding that Greenpeace USA halt its malicious campaign against Resolute. (Declaration of Lauren Tabaksblat (“Decl.”), Ex. 5 (Cease & Desist Letter)). Shortly after receipt of this letter, on June 9, 2015, counsel for Greenpeace Inc. sent a litigation hold notice to Defendants Daniel Brindis and Rolf Skar and former defendant Matthew Daggett, directing the recipients to preserve “any information (whether in electronic, digital or paper form) that pertains to this matter.” (Ex. 6 at 3 (Feb 4, 2021 Letter from L. Koonce).) The notice directed the recipients to forward the litigation hold to other employees who would have relevant information. Consistent with this directive, the notice was also forwarded to Defendant Amy Moas. *Id.* Then, on May 31, 2016, Plaintiffs commenced the present action against Defendants in the U.S. District Court for the Southern District of Georgia asserting, *inter alia*, claims for defamation arising from Defendants’ false claim that Resolute was harvesting in the Montagnes Blanches. ECF No. 1. After this lawsuit was filed, counsel for Defendant Greenpeace Inc. sent a second litigation hold notice to all Greenpeace Inc. on June 8, 2016. Ex. 6 at 3. Additionally, counsel for Defendant Greenpeace International sent a litigation hold to the organization’s management team, program functions unit heads, the “Forest Leadership Group,” and a number of other individuals identified as relevant document custodians. *Id.*

This case was subsequently transferred from Georgia to this Court. ECF No. 105. On November 8, 2017, Plaintiffs filed an amended complaint, which added, *inter alia*, claims based upon Defendants’ conduct after the filing of the initial complaint in May 2016. ECF No. 185. By Order dated January 22, 2019, this Court sustained Resolute’s defamation claims predicated, in part, on Defendants’ assertions in a December 16, 2016 letter, the May 17, 2017 Clearcutting Report, both co-authored by Defendant Amy Moas, that Resolute was harvesting in the Montagnes Blanches and negatively impacting the region as a result (the “Challenged Statements”). (ECF No. 246.) In sustaining the legal viability of Plaintiffs’ claims based on the Challenged Statements, the Court specifically cited to the critical fact that, “[o]n May 31, 2016, Laurent Lessard, Quebec’s Minister

1 of Forests, Wildlife, and Parks issued a statement explaining that the map that Greenpeace featured
 2 in [an earlier] report to show Resolute logged in the Montagnes Blanches was misleading.” *Id.*
 3 Based on this statement by Minister Lessard, the Court concluded that Plaintiffs plausibly alleged
 4 that Defendants knew the Challenged Statements about Resolute harvesting in the Montagnes
 5 Blanches were false when they published them. *Id.*

6 After the Court sustained Plaintiffs’ defamation claims based on the Challenged Statements,
 7 Plaintiffs served their Amended First Set of Requests for Production of Documents (“RFPs”) on
 8 March 28, 2019. Among other things, Defendants objected to Plaintiffs requests for the production
 9 of documents from the time period prior to the publication of the first Challenged Statement in
 10 December 2016. By Order dated January 24, 2020, Magistrate Judge Westmore confirmed that
 11 Plaintiffs are entitled to discovery concerning Defendants’ earlier claims that Resolute was
 12 wrongfully harvesting in the Montagnes Blanches and ordered Defendants to produce relevant
 13 documents back to June 1, 2012. ECF No. 302 (“Plaintiffs are allowed to seek documents related
 14 to the Montagnes Blanches beginning in June 1, 2012.”). On September 18, 2020, over a year after
 15 Resolute served its RFPs, Defendants produced Skype messages for four custodians, all of whom
 16 were or still are named Defendants in this action (the “Skype Production”). Decl. at ¶ 8. The Skype
 17 Production consisted of Skype messages from only a one-year period, from December 20, 2016 to
 18 December 21, 2017. *Id.* In connection with the Skype Production, Defendants’ counsel disclosed
 19 *for the first time* that Defendants were only able to retrieve Skype data for these four custodians for
 20 the following date ranges: (i) Amy Moas, 12/19/2016-11/29/2017; (ii) Rolf Skar, 9/23/2016-
 21 10/15/2019; (iii) Daniel Brindis, 4/20/2017-10/31/2019; and (iv) Matthew Daggett, 4/20/2017-
 22 1/31/2020. (Ex. 7 at 2 (August 28, 2020 Letter from L. Koonce).) The earliest message produced
 23 to Plaintiffs is a message received by Defendant Amy Moas on December 20, 2016 – *four days*
 24 *after the Challenged Statement that Ms. Moas co-authored was published on December 16, 2016,*
 25 *and six months after Resolute commenced this action and a second litigation hold notice was sent.*
 26 (Decl. at ¶ 8.)

27 The Skype Production confirmed that Skype was *the* primary source of communication for
 28

1 Greenpeace employees, including concerning the Challenged Statements. The sheer volume of
 2 responsive Skype messages produced for the one-year period from December 20, 2016 to December
 3 21, 2017 alone — over 9,600 Skype messages — pales in comparison to the number of responsive
 4 emails produced by Defendants for the same time period, which total only approximately 3,000. *Id.*
 5 That Skype was Defendants’ primary and preferred mode of communication for business purposes
 6 is further underscored by the fact that Greenpeace email signature blocks include the author’s Skype
 7 handle. Further, the content of the Skype messages themselves evidence that Defendants utilized
 8 Skype to communicate about the central issues in the case. For example, in the month leading up
 9 to the publication of the May 2017 Clearcutting Report, a Greenpeace International employee, Maik
 10 Marahrens, specifically raised his “concerns” about the boundaries of the so-called Montagnes
 11 Blanches Endangered Forest. (Ex. 1 (GPDEFS00036541 at -542).) In this chain of Skype messages,
 12 Amy Moas stated, “I think we have to stick to the MB boundaries we have always used. Just a year
 13 ago we put out a report using those boundaries, so it is not new. If we change it that would look
 14 funny. So lets just keep things simple and use the boundary we have always used.” *Id.* In another
 15 Skype message, dated August 17, 2017, Amy Moas admits in a Skype chat to Eugenie Mathieu that
 16 “[t]hey said we redrew the maps. And to some extent we did. . . .” (Ex. 2 (GPDEFS00034530 at -
 17 553).)

18 Moreover, Skype messages produced by third party, Greenpeace Canada, confirm that
 19 Defendants and other Greenpeace personnel used Skype prior to December 2016 to communicate
 20 about their false claim that Resolute was harvesting in the Montagnes Blanches. For example, on
 21 February 16, 2016, defendant Moas and Shane Moffatt (of Greenpeace Canada), specifically
 22 discussed the purported “connection” between Resolute and the “Montagnes Blanches,”
 23 specifically, “(ah, FYI – the connection is to the Montagnes Blanches (Alma mill), rather than the
 24 Thunder Bay mill),” (Ex. 12 (SKY00021492)), and that such proof, if tied to one of Resolute’s
 25 customer’s sourcing, “would sink the mill without em . . . yeh . . . its BIG.” (Ex. 12 (SKY00021532-
 26 534)). Further, on May 10, 2016, defendant Moas and Shane Moffatt discussed the Montagnes
 27 Blanches further, namely, “oh AND re: sourcing from MB – we know it comes from the
 28

1 suspended/temrianted [sic] FMUs but [don't] specifically knwo [sic] it comes from the MB in north
 2 of those units so just have to be careful how we phrasie [sic] that.” (Ex. 13 (SKY00034931)).
 3 Defendant Brindis also communicated with Moffatt on October 6, 2015, noting “just to confirm –
 4 we are explicitly askign [sic] for total protection of MB or heightened level of sustainability?” and
 5 that “I am editing the customer MB report and trying to figure out how to rewrite it,” and that it
 6 “depends on who [you’re] spinning it to.” (Ex. 14 (SKY00007935-942).) Of course, while the
 7 Greenpeace Canada production confirms the prolific use and reliance on Skype as the primary mode
 8 of communication, Plaintiffs are still left without the benefit of any Skype messages about the
 9 Challenged Statements or Defendants’ claims about Resolute’s putative operations in the
 10 Montagnes Blanches that was not sent from, to, or copied a Greenpeace Canada custodian.

11 Beyond the volume of the produced Skype messages alone, Greenpeace witnesses have all
 12 confirmed their reliance on Skype as a primary mode of communication while drafting Greenpeace
 13 publications and developing the Challenged Statements. Defendant Brindis testified that “[w]e
 14 communicated through – a lot thought e-mail, videoconference, and – and Skype.” (Ex. 15 (Brindis
 15 Nov. 4, 2021 Tr. 331:10-12).) Likewise, employees of Greenpeace International confirmed the
 16 regularity of Skype communication. (See Ex. 16 (Marahrens Nov. 10, 2021 Tr. 140:25-141:5 (“Q.
 17 And was it – was it routine, when you worked for Greenpeace, to send messages through Skype? A.
 18 Yeah. Q. That’s something you did on a regular basis? A. Correct.”); (Ex. 17 (Daggett Jan. 27, 2022
 19 Tr. 15:3-10 (“There was often use of Skype during the period. I’ve learned, though this, that that’s
 20 less common now, that there’s a new messaging service in the last few years that – in the last like,
 21 year, they switched to Slack as the kind of a managed messaging service. *But during that period,*
 22 *it’s my understanding that many Greenpeace International folks used their personal Skypes.”)*
 23 (emphasis added).) Indeed, the corporate representative for Greenpeace International conceded at
 24 his deposition what is clear from the content of the Skype messages: “Skype functioned as the
 25 equivalent of – if you’re in the same office looking over your shoulder and asking a quick question,
 26 that was, you know – that was often replaced by Skype if you weren’t in the physical same office
 27 space.” (Ex. 17 (Daggett 30(b)(6) Jan. 27, 2022 Tr. 16:2-6).)

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1 Indeed, in ordering Defendants to produce Skype messages for four additional Greenpeace
 2 custodians, the Court explicitly recognized the central role Skype played in Defendants’
 3 communications relevant to this action, finding that “the Skype messages would go directly to what
 4 information Defendants had when authoring or distributing the publications, including the
 5 boundaries of the Montagnes Blanches” and that “such information also does not appear to be
 6 discoverable from other sources.” (ECF No. 391.) Notwithstanding the importance of the Critical
 7 Period Messages, Defendants’ counsel has offered little more explanation than “[i]t is unclear why
 8 Skype content/data does not exist for earlier time frames, although it is suspected that changes or
 9 upgrades to the Skype platform of which Defendants and the custodians were unaware may be
 10 responsible.” (Ex. 6 at 3 (Feb 4, 2021 Letter from L. Koonce).)

11 After learning of the loss of critical Skype data for Defendants Amy Moas, Rolf Skar, and
 12 Daniel Brindis and former defendant Matthew Daggett from the period prior to December 2016 (the
 13 “Lost Skype Data”), Plaintiffs’ counsel attempted to work with Defendants’ counsel to determine
 14 what happened to the Lost Skype Data and whether it could somehow be located and recovered. To
 15 date, Defendants have stonewalled those efforts. Defendants’ counsel proposed that the parties’
 16 respective forensic technology experts speak telephonically, with lawyer supervision, to discuss the
 17 efforts that had been undertaken to investigate and recover the lost Skype data. *See* Decl. at ¶ 9.
 18 Plaintiffs’ counsel agreed to the meeting. *Id.* In response to Defendants’ request, Plaintiffs provided
 19 a requested list of written questions to Defendants’ counsel on January 29, 2021 and requested a
 20 date for the contemplated conference call with the experts. *Id.* Defendants’ counsel provided
 21 written responses to some of these questions on February 4, 2021, but then reneged on the agreed
 22 upon meeting between the parties’ forensic experts. *Id.* Plaintiffs sent a response and follow up
 23 questions to Defendants’ counsel on February 10, 2021 and then followed up with Defendants after
 24 not receiving a response for over a month. *Id.*; Ex. 8. The parties eventually arranged a meet and
 25 confer for April 2, 2021, at which time Defendants’ counsel confirmed that no meeting among the
 26 parties’ experts would be arranged and that, if Plaintiffs wanted any additional information
 27 concerning the Lost Skype Data, they would have to pursue it through formal discovery. *Id.* at ¶ 9.

1 Plaintiffs, accordingly, propounded spoliation-related discovery requests upon Defendants
 2 in an effort to get to the bottom of what actually happened to the Lost Skype Data (the “Spoliation
 3 Discovery Requests”). Exs. 9, 10.³ As of the date of this Motion, however, Defendants have not
 4 meaningfully responded to Plaintiffs’ interrogatories on these subjects, and have even gone so far
 5 as to conceal the steps that Greenpeace International took to research the Skype data loss by claiming
 6 attorney client privilege, and instructing the witness not to answer even basic fact questions. *See*
 7 Ex. 17 (Daggett 30(b)(6) Jan. 27, 2022, Tr. 21:15-25 (Q: Well, if you look at that deposition notice,
 8 one of the specific topics relates to ‘Any investigation by Greenpeace International concerning the
 9 loss or deletion of any Greenpeace International’s electronically-stored information.’ . . .
 10 Notwithstanding that very specific topic, is – are you not going to tell me the nature and scope of
 11 the investigation that was undertaken to retrieve these very important Skype messages? Ms. Kelly:
 12 Objection. The witness has testified that the investigation was undertaken by counsel, not by GPI,
 13 and therefore that investigation is privileged.”).)

14 Defendants’ actions, to date, make clear that the Lost Skype Data is part of a much broader
 15 effort to thwart discovery in this action. Defendants’ inexplicable loss of highly relevant
 16 communications and stonewalling against any investigation into how this occurred is, unfortunately,
 17 emblematic of Defendants’ conduct throughout the discovery process. Defendants seem to hide or
 18 destroy what one can only assume is harmful. This smacks of bad faith and is an egregious abuse
 19 of the discovery process that must have meaningful consequences.

20 ARGUMENT

21 I. DEFENDANTS’ LOSS OF THE CRITICAL PERIOD MESSAGES CONSTITUTES 22 SPOILIATION

23 Under Rule 37(e) of the Federal Rules of Civil Procedure, a party is guilty of spoliation
 24

25 _____
 26 ³ In addition, and of further concern, Plaintiffs have learned through correspondence with Microsoft,
 27 whom Plaintiffs subpoenaed as an alternative means to recover the Lost Skype Data, that as to Skype
 28 “groups” utilized by Greenpeace, several such groups were “not found in our systems and no data
 was preserved.” Ex. 11 at 1 (Email, dated March 1, 2021).

1 where “electronically stored information that should have been preserved in the anticipation or
 2 conduct of litigation is lost because [the] party failed to take reasonable steps to preserve it, and it
 3 cannot be restored or replaced through additional discovery.” Thus, “[t]he threshold inquiry” turns
 4 on “a showing (a) that discoverable ESI existed when a duty to preserve arose but was not preserved
 5 due to a party’s negligent failure to take reasonable steps to preserve it *and* (b) that it cannot be
 6 restored or replaced.” *Oracle Am., Inc. v. Hewlett Packard Enter. Co.*, 328 F.R.D. 543, 549 (N.D.
 7 Cal. 2018). There is no dispute here that the materials in question existed and were destroyed after
 8 there was a duty to preserve those materials. Defendants’ failure to preserve these critical materials
 9 was much worse than garden-variety negligence; it smacks of intentional misconduct. Further, this
 10 Court has already determined that the materials at issue are not available from an alternative source.
 11 Finally, Defendants have frustrated Resolute’s efforts to determine whether the materials can be
 12 restored.

13 A duty to preserve the Critical Period Messages arose long before those messages were even
 14 created. “A party must preserve evidence it knows or should reasonably know is relevant to a claim
 15 or defense of any party and the duty to preserve arises not only during litigation, but also extends to
 16 the period before litigation when a party should reasonably know that evidence may be relevant to
 17 anticipated litigation.” *Compass Bank v. Morris Cerullo World Evangelism*, 104 F. Supp. 3d 1040,
 18 1055 (S.D. Cal. 2015) (citations omitted); *accord In re Napster Inc.*, 462 F. Supp. 2d 1060, 1067
 19 (N.D. Cal. 2006). Thus, not only does the duty to preserve arise upon the initiation of a lawsuit, but
 20 also earlier, as soon as a “potential claim is identified.” *In re Napster Inc.*, 462 F. Supp. 2d at 1067.

21 Defendants had an absolute duty to preserve the Critical Period Messages. Indeed, there is
 22 no dispute that: on May 21, 2015, Resolute sent Greenpeace Inc. the Cease and Desist Letter (Ex.
 23 5); Greenpeace’s counsel issued a litigation hold notice to Defendants Daniel Brindis, Rolf Skar,
 24 and former defendant Matthew Daggett on June 6, 2015 and that Defendant Amy Moas was
 25 forwarded that notice shortly thereafter; and on May 31, 2016, Resolute filed this lawsuit (ECF No.
 26 1) and a second litigation hold notice was circulated to these same parties and Greenpeace
 27 International. *See Apple Inc. v. Samsung Elecs. Co.*, 881 F. Supp. 2d 1132, 1145 (N.D. Cal. 2012)

1 (circulation of litigation hold evidence that duty to preserve had arisen). Yet, notwithstanding their
 2 clear duty to preserve evidence, Defendants allowed the wholesale destruction of the Critical Period
 3 Messages between May 31, 2016 and December 19, 2016.

4 While Defendants' loss of the Critical Period Messages appears intentional, it was at least
 5 negligent. "[O]nce the duty to preserve attaches, any destruction of documents is, at a minimum,
 6 negligent." *Zubulake v. UBS Warburg LLC*, 220 F.R.D. 212, 216 (S.D.N.Y.2003) ("inadvertent
 7 recycling" of back up tapes at least grossly negligent for purposes of spoliation). A party's loss of
 8 data that must be preserved without explanation is likewise at least negligent. *See Carl Zeiss Vision*
 9 *Intern. GmbH v. Signet Armorlite, Inc.*, 2010 WL 743792, at *15 (S.D. Cal. Mar. 1, 2010) (loss of
 10 documents — *i.e.*, inability to locate them — sufficient to find negligence for spoliation); *Keithley*
 11 *v. Homestore.com, Inc.*, 2008 WL 4830752, at *8 (N.D. Cal. Nov. 6, 2008) (loss of documents, as
 12 opposed intentional destruction of them, constitutes negligence, as opposed to willfulness, for
 13 purposes of spoliation). Defendants have admitted that the Critical Period Messages existed after
 14 the date their duty to preserve was triggered (indeed, even after this action was filed), and are now
 15 lost and unrecoverable. Despite Defendants' purported internal investigation, they have been unable
 16 to offer any explanation whatsoever as to how years of Skype messages were lost. *E.g.*, Ex. 6 at 1-
 17 4. Moreover, other than asserting it issued a hold notice, Defendants have failed to provide any
 18 evidence (or allegation) that it took specific steps to preserve Skype messages or follow up with
 19 employees to ensure that they were complying with their obligations to preserve Skype messages
 20 despite that this was the central form of communication for their business dealings generally and
 21 specifically with respect to the Challenged Statements. *See Apple Inc. v. Samsung Elecs. Co.*, 888
 22 F Supp 2d 976, 992 (N.D. Cal. 2012) (affirming finding of spoliation where, "[a]lthough Samsung
 23 did make some efforts to preserve documents," including sending hold notices, it failed, among
 24 other things, to confirm compliance with that hold notice by employees). The vital nature of the
 25 Critical Period Messages, the fact that they were regularly used by Defendants as a method to
 26 conduct their business activities, the suspicious timing of their loss, and the fact that those messages
 27 were apparently destroyed even after a litigation hold notice was sent and this litigation had

1 commenced—and without any explanation as to how or why—all reinforce that Defendants failure
2 to preserve the Lost Skype Data was at a very minimum, negligent (if not far worse).

3 Finally, as the Court already noted in connection with ordering that Defendants produce
4 Skype messages from additional custodians, “such [Skype] information also does not appear to be
5 discoverable from other sources.” ECF No. 391. The fact that Skype was Defendants’ primary
6 method of communicating and the sheer volume of responsive Skype messages produced for a one-
7 year period alone (over 9,600) confirms as much. *Supra* at 6-8.

8 Given the foregoing, it is beyond cavil that Defendants’ mysterious loss of years of Skype
9 messages otherwise subject to discovery in this case constitutes spoliation.

10 **II. APPROPRIATE RELIEF**

11 Rule 37(e) provides for two types of sanctions for the spoliation of ESI. The first seeks to
12 remedy any prejudice to the non-spoliating party and the second, more sever, type is appropriate
13 when there is an intent to deprive. We address each below.

14 **A. Sanctions for Intentional Spoliation are Warranted**

15 If a court finds that the spoliating party “acted with the intent to deprive another party of the
16 information’s use in the litigation,” it may (i) “presume that the lost information was unfavorable to
17 the spoliating party;” (ii) “instruct the jury that it may or must presume the information was
18 unavailable to the party” through either a permissive or mandatory adverse inference instruction; or
19 (iii) “dismiss the action or enter a default judgment.” Fed. R. Civ. P. 37(e)(2).

20 **1. Entry of Default Judgment is Warranted**

21 Resolute does not dispute that the entry of a default judgment is an extreme remedy. Here,
22 however, the circumstances warrant such an extreme remedy. “Terminating sanctions are
23 appropriate when the Court finds ‘willfulness, fault, or bad faith.’ A party’s destruction of evidence
24 qualifies as willful spoliation if the party has some notice that the documents
25 were potentially relevant to the litigation before they were destroyed.” *CTC Glob. Corp. v. Huang*,
26 2019 WL 6357271, at *6 (C.D. Cal. July 3, 2019) (citations omitted). “The Ninth Circuit has
27 instructed courts to weigh five factors before imposing terminating sanctions. They are ‘(1) the
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1 public's interest in expeditious resolution of litigation; (2) the court's need to manage its dockets;
 2 (3) the risk of prejudice to the party seeking sanctions; (4) the public policy favoring disposition of
 3 cases on their merits; and (5) the availability of less drastic sanctions.'" *Id.* (quoting *Anheuser-Busch*
 4 *Inc., v. Natural Beverage Distrib.*, 69 F.3d 337, 348 (9th Cir. 1995)). Given "the weight" of
 5 allegations of intentional spoliation and the "serious potential consequences," the "court may
 6 conduct hearings . . . when, to enter or effectuate [default] judgment, it needs to' further investigate
 7 the allegations or evidence." *CTC Glob. Corp. v. Huang*, 2019 WL 2610971, at *6 (C.D. Cal. Apr.
 8 15, 2019) (quoting Fed. R. Civ. P. 55(b)(2)).

9 Here, there are several factors that mandate entry of default judgment. First, this action and
 10 Defendants' conduct that gave rise to it have received significant media attention. That media
 11 attention – by Defendants' own design – tarnished Resolute's reputation. Resolute is entitled to an
 12 expeditious resolution of these issues, all of which is in the public interest. The prejudice Resolute
 13 faces as a result of Defendants' spoliation of evidence (both to its claims and its effort to exonerate
 14 itself in the eyes of the public and its customers) is significant. *Supra* at 10-11. Indeed, there is no
 15 dispute that Skype was Defendants' primary source of communication, including as is relevant to
 16 the specific claims in this action. Similarly, there is no dispute that Defendants were acutely aware
 17 of its duty to preserve Skype messages. Yet, with respect to critical witnesses in this action
 18 (including Ms. Moas, the co-author of the December 16, 2016 letter) Defendants failed to take any
 19 actions to preserve the Critical Period Messages. Then, mysteriously three days after the December
 20 16, 2016 letter was published, the Skype messages were preserved. This smacks of bad faith and
 21 gamesmanship. It is no coincidence that the Skype messages were apparently allowed to be
 22 destroyed for the critical six-month between Minister Lessard's public statement and the
 23 dissemination of the December 2016 letter, when such messages would have made clear whether
 24 and to what extent Defendants knew, based on Minister Lessard's statement, that the claims about
 25 Resolute harvesting in the Montagnes Blanches contained in the December 2016 letter were false.
 26 Moreover, the fact that the availability of the lost Skype data varies from custodian to custodian
 27 suggests that it was not deleted as a result of some innocent, enterprise-wide event.

1 To make matters worse, Defendants have cavalierly sought to dismiss their misconduct as
 2 just one of those things. Defendants have rebuffed Plaintiffs' efforts to work together to try to
 3 determine what caused the loss and to locate and recover the Critical Period Messages; and
 4 Defendants have failed to respond to most of Plaintiffs' Spoliation Discovery Requests.
 5 Defendants' convenient and unexplained loss of the Critical Period Messages, along with their
 6 efforts to thwart Plaintiffs' attempts to investigate this loss, constitutes willful conduct. *See CTC*
 7 *Glob. Corp.*, 2019 WL 6357271, at *6 ("A party's destruction of evidence qualifies as willful
 8 spoliation if the party has some notice that the documents were potentially relevant to the litigation
 9 before they were destroyed"). At the very least, the Court should order an evidentiary hearing into
 10 whether the spoliation was willful. *See id.* (ordering evidentiary hearing to determine whether
 11 spoliation was willful).

12 The importance of the lost material cannot be overstated. Indeed, Defendants' willful
 13 spoliation has resulted in the loss of a significant amount of potentially critical evidence thereby
 14 causing significant prejudice to Resolute, which lesser sanctions will not be able to fully remedy.
 15 *Supra* at 4-5, 7-9. In a defamation lawsuit, there simply is no replacement for, or full remedy for
 16 the loss of, months of Defendants' primary source of written communication during the most critical
 17 period of time for establishing actual malice. As a result, entry of default judgment is appropriate.
 18 *See Roadrunner Transportation Servs., Inc. v. Tarwater*, 2012 WL 12918366, at *2 (C.D. Cal. May
 19 31, 2012), *aff'd sub nom. Roadrunner Transp. Servs., Inc. v. Tarwater*, 642 F. App'x 759 (9th Cir.
 20 2016) (where evidence establishes willful spoliation of evidence and substantial prejudiced as a
 21 result, default judgment is appropriate); *Leon v. IDX Sys. Corp.*, 464 F.3d 951, 955 (9th Cir. 2006)
 22 (affirming terminating sanction where party deleted 2,200 files from laptop during pendency of
 23 litigation; and noting "'less drastic sanctions are not useful' because a ruling excluding evidence
 24 would be 'futile,' and fashioning a jury instruction that creates a presumption in favor of [non-
 25 spoliating party] 'would leave [such party] equally helpless to rebut any material that [spoliating
 26 party] might use to overcome the presumption.'"); *Gutman v. Klein*, 2008 WL 5084182, at *1
 27 (E.D.N.Y. Dec. 2, 2008) (entering default judgment after defendant claimed laptop with missing
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1 evidence was stolen from vehicle and “the destroyed evidence was potentially relevant to all aspects
2 of the case”), *aff’d*, 515 F. App’x 8 (2d Cir. 2013).

3 **2. In The Event Default Judgment Does Not Enter As it Should, An**
4 **Adverse Inference Instruction is Warranted**

5 A moving party need only establish the spoliating party’s intent to deprive the other party of
6 evidence in order to allow the Court to “presume that the lost information was unfavorable to the
7 [spoliating] party” and issue an adverse inference instruction to that effect. Fed. R. Civ. P. 37(e)(2).
8 Courts in this Circuit have held that the intent required for an adverse inference instruction can be
9 found where the spoliating party deleted emails, but “did not provide any other reason for why it
10 deleted the emails” other than “cit[ing] its e-mail policy” (*Oppenheimer v. City of La Habra*, 2017
11 WL 1807596, at *13 (C.D. Cal. Feb. 17, 2017) (emphasis added)) or acted with “a conscious
12 disregard towards its [preservation] obligations” (*Blumenthal Distrib., Inc. v. Herman Miller, Inc.*,
13 2016 WL 6609208, at *25 (C.D. Cal. July 12, 2016), *report and recommendation adopted*, 2016
14 WL 6901696 (C.D. Cal. Sept. 2, 2016)).

15 An inference of intent may also be inferred “based on the timing and circumstances” of the
16 “document loss.” *Colonies Partners, L.P. v. County of San Bernardino*, 2020 WL 1496444, at *12
17 (C.D. Cal. Feb. 27, 2020), *report and recommendation adopted*, 2020 WL 1491339 (C.D. Cal. Mar.
18 27, 2020) (finding intent based on failure to take “reasonable steps to preserve electronic evidence”
19 coupled with the “timing of the deletion of emails”); *see also Brewer v. Leprino Foods Co., Inc.*,
20 2019 WL 356657, at *10 (E.D. Cal. Jan. 29, 2019) (finding intent where party unconvincingly
21 claimed phone with relevant text messages was lost and failed to cooperate in helping ascertain what
22 was in the lost text messages). Here, Defendants have offered no explanation or reason whatsoever
23 for their deletion of years of Skype messages that they had an absolute duty to preserve. They have
24 provided no information as to what, if any, steps they took to preserve that lost data, other than
25 simply emailing a hold notice. Yet, they knew Skype was their principal communication platform
26 and the lost time periods were critical to this case. Indeed, the fact that Skype messages were finally
27 preserved just days after the December 2016 letter is more than enough to infer Defendants’ intent

1 to spoliator and, thus, an adverse inference is warranted.

2 **B. In Addition to Monetary Sanctions against Defendants, Resolute Should be**
 3 **Permitted to Make Arguments to the Jury Regarding the Loss of Skype**
 4 **Messages**

5 To the extent a default judgment does not enter, Plaintiffs are also entitled to monetary
 6 sanctions against Defendants and to present evidence to the jury about Defendants' spoliation and
 7 to have the jury consider that evidence in rendering its decision. Plaintiffs must only show that they
 8 were prejudiced by the loss of the Critical Period Messages to be entitled to this relief. Specifically,
 9 if the Court finds "prejudice to another party from the loss of the information, [it] may order
 10 measures no greater than necessary to cure the prejudice," such as allowing a party to present
 11 evidence and argument to the jury regarding the loss of information and instructing the jury that it
 12 may consider the evidence of spoliation in rendering its decision, as well as levying monetary
 13 sanctions against the spoliating party (through both "cost-shifting" and "fines"). Fed. R. Civ. P.
 14 37(e)(1); *see also, e.g., Matthew Enter., Inc. v. Chrysler Grp. LLC*, 2016 WL 2957133, at *5 (N.D.
 15 Cal. May 23, 2016) (allowing non-spoliating party to present evidence and argument to jury on
 16 spoliation and awarding attorney's fees, among other relief); *Nuvasive, Inc. v. Madsen Med., Inc.*,
 17 2016 WL 305096, at *3 (S.D. Cal. Jan. 26, 2016) (allowing non-spoliating party to present evidence
 18 to jury on spoliation and providing for jury instruction that jury may consider such evidence in
 19 rendering decision in case); *S.E.C. v. Mercury Interactive LLC*, 2012 WL 3277165, at *10 (N.D.
 20 Cal. Aug. 9, 2012) (noting that "courts should choose a sanction that penalizes improper conduct,
 21 deters parties from engaging in such conduct, shifts the risk of an erroneous judgment to the culpable
 22 party, and 'restores the prejudiced party to the same position he would have been in absent' evidence
 23 spoliation" and that any monetary sanctions for spoliation should "seek to either punish the
 24 spoliating party or compensate the prejudiced party").

25 There can be no doubt that Resolute has suffered prejudice as a result of Defendants'
 26 spoliation; and significant prejudice at that. As recognized by the Court, Skype was a primary
 27 platform for Greenpeace communications, including with respect to the claims and defenses in this
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1 action, and discovery has shown that it presumably would have yielded thousands (if not tens of
 2 thousands) of messages from the missing years concerning the key issues in this case. *Supra* at 6-8.
 3 Yet Skype messages from huge swaths of time are now mysteriously unavailable. And, those swaths
 4 of time include perhaps the most critical period for discovery in this case — the time between
 5 Minister Lessard’s statement and the publication of the December 16, 2016 letter. *Supra* at 5-7;
 6 ECF No. 299, at 2-3 (“Defendants argue that such information is not discoverable because the
 7 presiding judge dismissed claims based on statements made prior to the Quebec Minister’s May
 8 2016 statement. . . . That, however, does not mean all prior information is irrelevant. . . . [H]ow
 9 Defendants define Montagnes Blanches is discoverable, even if it predates the May 2016
 10 statement.”).

11 Indeed, without the Critical Period Messages, Resolute—and indeed, the jury—is deprived
 12 of evidence directly relevant to the actual malice inquiry, namely what Defendants knew and
 13 considered when they published the Challenged Statements. Plaintiffs assert that Defendants
 14 published the Challenged Statements with actual malice because they knew, based on Minister
 15 Lessard’s May 31, 2016 statement, among other reasons, that Resolute was not harvesting in the
 16 region officially recognized by the Quebec government as the Montagnes Blanches. The time period
 17 after Minister Lessard’s May 31, 2016 statement leading up to Defendants’ publication of the first
 18 Challenged Statement on December 16, 2016 is precisely when communications acknowledging
 19 Minister Lessard’s statement and its impact on Defendants’ campaign against Resolute presumably
 20 would have occurred. But Defendants’ Skype messages from this time period are inexplicably gone.
 21 Indeed, the period of loss for Defendant Amy Moas’, *the author of the letter*, coincidentally extends
 22 to just after three days *after* her distribution of the letter.

23 As a result, at the very last, in addition to appropriate monetary sanctions,⁴ Plaintiffs should

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 25 _____
 26 ⁴ Plaintiffs hereby reserve the right to file a motion to recover attorney’s fees incurred to
 27 investigate the loss of the Critical Period Messages and file this motion. *See Compass Bank v.*
 28 *Morris Cerullo World Evangelism*, 104 F. Supp. 3d 1040, 1062 (S.D. Cal. 2015) (finding
 monetary sanctions appropriate in connection with spoliation motion.).

1 be permitted to present evidence and argument to the jury concerning the Critical Period Messages
 2 and the Court should instruct the jury that it may consider such evidence in reaching a decision. *See*
 3 *Nuvasive, Inc.*, 2016 WL 305096, at *3 (where “Court did not make any finding that
 4 NuVasive *intentionally* failed to preserve the text messages” but rather “found that NuVasive was
 5 at fault for not enforcing compliance with the litigation hold,” appropriate relief was to “allow the
 6 parties to present evidence to the jury regarding the loss of electronically stored information and the
 7 likely relevance of that information, and [to] instruct the jury that the jury may consider such
 8 evidence along with all other evidence in the case in making its decision”); *Matthew Enter., Inc.*,
 9 2016 WL 2957133, at *5 (among other things, (i) ordering that non-spoliating party “may present
 10 evidence and argument about Stevens Creek’s spoliation of customer communications;” (ii) noting
 11 that, to avoid prejudice from the spoliation as a result of any evidence or argument presented at trial
 12 by the spoliating party, the Court may “giv[e] the jury instructions to assist in its evaluation of such
 13 evidence or argument;” and (iii) awarding reasonable attorneys’ fees to the non-spoliating party);
 14 *see also, e.g., McQueen v. Aramark Corp.*, 2016 WL 6988820, at *4 (D. Utah Nov. 29, 2016) (absent
 15 intent, “a lesser sanction is appropriate” and thus, “the parties will be permitted to present evidence
 16 to the jury regarding spoliation . . . and to argue any inferences they want the jury to draw”); *Ericksen*
 17 *v. Kaplan Higher Educ., LLC*, 2016 WL 695789, at *1 (D. Md. Feb. 22, 2016) (permitting non-
 18 spoliating party to “present evidence related to the loss of evidence and instruct the jury that they
 19 may consider the circumstances of the loss, in addition to all other evidence presented at trial”);
 20 *Keen v. Bovie Med. Corp.*, 2013 WL 3832382, at *3 (M.D. Fla. July 23, 2013) (denying adverse
 21 inference instruction, but holding that the non-spoliating party is “not precluded from presenting
 22 evidence of [spoliation] or arguing as part of its closing argument that adverse inferences should be
 23 drawn from [that] conduct”).⁵

24 _____
 25 ⁵ In addition, Plaintiffs respectfully reserve the right to file a motion at the appropriate time to
 26 exclude any evidence or argument offered by Defendants that would allow Defendants to take
 27 advantage of the absence of the spoliated documents. *See Mercury Interactive LLC*, 2012 WL
 28 3277165, at *11 (contemplating motion *in limine* once it is clear what evidence spoliating party
 would seek to introduce because, “[f]or example, it would be unfair” to allow spoliating party to
 (footnote continued)

1 **CONCLUSION**

2 Defendants spoliated a significant amount of discoverable, critical, and irreplaceable data.
 3 For the reasons set forth above, Plaintiffs respectfully request that their Motion for Sanctions for
 4 Spoliation be granted by the entry of default judgment. Alternatively, Plaintiffs ask this Court to
 5 instruct the jury to draw an adverse inference, allow Plaintiffs to comment on the lost materials
 6 during trial and award monetary sanctions.

7
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Respectfully submitted,

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 25
 26
 27 argue that a witness is not credible because there are no documents to support his or her testimony
 or is credible because there are no documents to contradict his or her testimony, where “it appears
 documents related to that witness . . . are missing”).